Scaling Specialty and Complex Profee Coding with Global Coding Support

CLIENT PROFILE

A leading US health system dedicated to consumer-friendly processes and investments in innovative services and technologies. Through its subsidiaries, it owns and operates 30 hospitals and over 200 care sites, supported by more than 1,700 aligned providers in six states.

CHALLENGE

- Escalating medical coding expenses driven by an onshore outsourcing model
- High overhead costs associated with recruitment, training, and other operational expenditures

SOLUTION

- Onboarded the client in 2019, replacing their existing vendor and assuming full responsibility for profee coding across specialties and locations
- Leveraged a team of 100+ global coders to manage inpatient coding, ED coding and charging, as well as outpatient claim edits, ensuring accuracy and efficiency
- Ensured full collaboration with the client during Epic EHR implementation and go-live to ensure a successful and smooth transition
- Conducted monthly review meetings with client teams to discuss revenue and growth

RESULTS

- Consistently coding over **100k+** encounters/month for profee, over **100K+**/month for hospital-based billing
- **60-70%** savings through global outsourcing model

IMPACT DELIVERED

>97.5%

Coding accuracy in audits, ensuring quality and compliance (third-party audit results)

$105M

Average cleared Discharged not Final Billed (DNFBs) per month in the first four days

IKS HEALTH

To learn more about IKS Health Coding Solutions, contact us today at info@ikshealth.com.

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